

THE UPDATE

The Voice of the Washtenaw,
Livingston,
Monroe, and
Lenawee County's
Rental Housing
Industry!



Volume 34, Issue 10 - October 2017

Always available at www.wa3hq.org

GLAStar Oct 12 & 13

Share in the Magic of GLASTAR,
with keynote speaker
JON PETZ!

Comedic Magician and
Inspiring Thought Leader

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For more information
visit:

<https://tinyurl.com/glstar17>



Join us on
October 12th
in East Lansing

Jon Petz is the founder of Bore No More™, an idea lab for increasing personal and employee engagement. As the author of several books, including the top-selling title, "Boring Meetings Suck", you can be assured that his programs are uniquely different, which audiences love because they're interactive, energetic and entertaining.

The USA Today, Wall Street Journal, CNBC, ABC News, Success Magazine and many other media outlets have covered the success of Jon Petz as an author, thought leader and engagement expert. American Business Journals named him a top 40 business professionals under the age of 40. He's appeared on NBC, CBS, FOX, Food Network and has opened for groups from the American Idol Tour to Rascal Flatts.



Thursday's Education Line up

Ercell Charles Session Titles "Rules of Human Engagement", and a management session on "How Smart Leaders Create Engaged Employees"



BACK BY POPULAR
DEMAND...

ERCELL CHARLES



Join us Oct 12th in East Lansing!



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www.pmamhq.com

"I could have
listened to Ercell
for days"

-2016 conference
participant



Student Housing — First Time Topic at GLAStar



Alexandra Jackiw



<https://tinyurl.com/glstar17>

Friday's Only

Steve Ockerbloom
is Back at GLASTAR!

(after rave reviews in 2016)

For details, go to:

<https://tinyurl.com/glstar17>



East
Lansing

October
13th

Team
Building



those on the go!"

Russ Webb, presenting sessions "Everyone Can Be a Geek: Tech Tips, Tools and Tricks" and "Technology for Road Warriors — Mobile Solutions for

Don Willard presenting "Winterizing the Total Property" and "Coping with Burnout for Maintenance"



President's Message: by Michelle Foley

October is here. It's hard to believe that there are only 3 months left in the year. It will be over before we know it. This month brings cider mill trips, caramel apples and best of all Halloween.

Mark on your calendars the association events for this month:

- ◆ Student Housing Fair on October 18th. Register for a table as soon as possible. Build that waitlist for 2018
- ◆ The Reverse Trade Show is on October 19th. All proceeds benefit Grace Outreach. Business partners get to meet key decision makers in the area.
- ◆ The Wine and Euchre Night follows the Reverse Trade Show. It is a really fun event for everyone even if they do not know how to play the age old German Game of Euchre. We offer instructions prior to the event and you might just meet someone that can help move your career forward. You need to get up and get out because facebook just isn't enough when it comes to your professional network. SEE PAGE 11 FOR A VIDEO OF INSTRUCTIONS
- ◆ Real Estate Con-Ed for Property Management is on October 26th at Kapnick Insurance Office at Briarwood. This renews your 6 hours of Con Ed for your license with information you can use in Property Management. See Page 4 for topics covered.

The last General Membership Meeting is November 16th. Please look for reminders and I hope to see lots of you there.



2nd Annual GRACE OUTREACH OF MICHIGAN GIVEAWAY DAY Save The Date OCTOBER 7, 2017



The Grace Outreach Board of Directors has selected Michigan Ability Partners as our Giveaway Partner this year. MAP houses our Veteran Community. Anyone wishing to help with necessary supplies and can participate in the giveaway day, please contact the office at 734-663-1200 or info@wa3hq.org. We will soon be publishing a list of supplies we are hoping to gather before October 7th. If you can participate on that day and have the necessity items available, please hold onto the items. We will be setting up a time to meet at the location (TBD) and you can show up and help set up the household. Time to commit is about one hour.

Thanks to all of you considering attending.

Sincerely, Alice Ehn, Chris Heaton, Amy Khan, and Cindy Reach.

Office Message: By Alice Ehn and Jenelle Franklin

This past month we have re-instated the wa3listserve communication network for all our members to use after a lapse over the summer. Only Property Professional Members have been subscribed to it so that you can easily discuss rental housing issues. The office makes this service available to the Red Cross for members of the community that are in need of emergency short term housing. When we send out a email on the listserve with subject line "**RED CROSS REFFERAL**" it is in response to a request from an individual that is suffering from an emergency situation. Please take that in account when answering the email. Normally we will request that you do not hit reply to this email but to contact the affected person directly. Follow the rules on page 3 with respect for all concerned. One of the most important things to understand with all listserve, is that



when you hit REPLY, it goes to ALL those subscribed to the listserve. If you do not wish to be a part of the wa3listserve, let the office know and we will remove your email.

There are elections in various cities around our membership territory. If you are considering donating to your local elected official, make your check out to the campaign of that individual and the office will deliver it for you to the correct address. It will not only send a message that you are supporting the individual but that you care about decisions they make that would impact rental housing.

Finally, we are gearing up for a really busy October and November. Please take some time to consider attending events or education we have coming up. So much of our lives are spent on the internet and social media that our nation is failing to interact with each other in meaningful ways. For those of you that used to participate and no longer do, consider reconnecting. At the very least come to the Annual GMM in November and vote for your property. Every owner/property member and every business partner member gets one vote. It will be a jam packed legislative day that you do not want to miss. Hope to see you all at the next event.

Produced By: Washtenaw Area Apartment Association, 2008 S. State Street, Suite C, Ann Arbor, MI 48104
734/663-1200; FAX 734/821-0497 Email: info@wa3hq.org

Deadline: 15th of the month for next month's publication to newsletter@wa3hq.org. Submit all materials to Alice Ehn, Executive Officer

2017 Directors:

- ◆Michelle Foley, Interim President, Mill Creek Town Houses, 734-971-1730
- ◆Kristin Lewis, Secretary, Village Place Apartments, 734-379-1120
- ◆Kim Thompson, Treasurer, Oxford Property Management, 734-995-9200
- ◆Michelle Milliken, Membership, Paul Davis Restoration, 734-930-0303
- ◆Jason Wilhoite, Marketing, PPG, 734-417-4758

- ◆Nikki Moodt, Education, The Hayman Company, 248-879-7777
- ◆Amy Khan, Program, CPR Property Management, 734-216-5370
- ◆Melissa Gumenick, Legislative, Oxford Property Management, 734-995-9200
- ◆Tom Ewing, Legislative, Ewing Investments, 734-646-5548

PMAM REPRESENTATIVES: Robert Carson, Continental Management, rcarson@continentalmgt.com

Property Mgmt. Assoc. of Michigan - Association Guidance, Tracy Kaechele - tracy@pmamhq.com

National Apartment Association - 4300 Wilson Blvd, Suite 400, Arlington, VA, 22203 - 703/518-6141, FAX 703/248-9440 - www.naahq.org



Suite Solutions is a broadband service provider offering high speed Internet, cable TV and digital phone services exclusively to multi-family communities. Our organization is designed around serving multi-family residents and working with property management teams rather than an organization that is designed to serve single family homeowners trying to serve multi-family communities. We offer the fastest speeds and commit to keeping them there, competitive TV packages from Dish Network delivered over a central system that is specific to each property and a level of customer service that you would expect from an organization that is focused entirely on serving a single market segment.

The relationships we have with the owners and managers of the properties we serve are structured so that we as the service provider can be held accountable for performance. Our senior managers have personal relationships with the owners/managers and staff of the communities we serve. When there are issues which there inevitably are, we are available and motivated to get the issues resolved promptly. The main benefits to the community served by Suite Solutions are; a tailored service offering, a responsive organization, fair and stable prices, ancillary income to the owner, and a service organization built to serve multi-family exclusively.

If you are exploring an alternative to traditional cable TV services, please contact:

Tom Hamway, President, Suite Solutions
 419.344.5450 (m)
 419.475.6538 ext. 203 (o)
thamway@suitesolutions.tv



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Instructions for Valuable Member Benefit —

wa3listserv@listserve.com

What is a Listserve?

A Listserve is an email based connection tool. When you subscribe to a listserve you will periodically receive emails from others that also subscribe to the listserve asking questions or relaying information. Asking questions will probably be the way the Apartment Association will use it however the association office can use it to let you know what is going on.

For example: If Mr. Bob from Bob's Properties (obviously made up names) is looking for a reputable slate roof person he could click on wa3listserv@listserve.com and type the question....."I am looking for a good slate person. Does anyone have any suggestions?" All person subscribing to the listserve would see the email and all persons subscribing to the listserve would be able to respond. All responses will also be seen by all subscribers.

Listserve Etiquette.

As with any community, there are guidelines governing behavior on the WA3 List Serves. For instance, violating antitrust regulations, libeling others, selling, and marketing are not permissible. Please take a moment to acquaint yourself with these important guidelines. Wa3 reserves the right to suspend or terminate membership on all lists for members who violate these rules.

- Do not challenge or attack others. The discussions on the lists are meant to stimulate conversation not to create contention. Let others have their say, just as you may.
 - Do not post commercial messages. The cyberspace term for this is spamming. Contact people directly with products and services that you believe would help them.
 - Use caution when discussing products. Information posted on the lists is available for all to see, and comments are subject to libel, slander, and antitrust laws.
 - All defamatory, abusive, profane, threatening, offensive, or illegal materials are strictly prohibited. Do not post anything in a list serve message that you would not want the world to see or that you would not want anyone to know came from you.
 - Remember that WA3 and other e-mail list participants have the right to reproduce postings to this list serve.
 - Include a signature tag on all messages. Include your name, affiliation, location, and e-mail address.
 - State concisely and clearly the specific topic of the comments in the subject line. This allows members to respond more appropriately to your posting and makes it easier for members to search the archives by subject.
 - Include only the relevant portions of the original message in your reply, delete any header information, and put your response before the original posting.
 - Only send a message to the entire list when it contains information that everyone can benefit from.
 - Send messages such as "thanks for the information" or "me, too" to individuals—not to the entire list.
 - Do this by using your e-mail application's forwarding option and typing in or cutting and pasting in the e-mail address of the individual to whom you want to respond.
 - Do not send administrative messages, such as remove me from the list, through the list serve.
- Do not respond if you have no answer.

Questions?????As always.....if you have any questions or comments call the office at 734-663-1200. We are always looking for feedback and participation.

BILLS THAT PMAM IS WORKING ON IN ORDER OF BOARD PRIORITY

BEDBUGS. Rep. Iden (R-Kalamazoo Co.), who sponsored our bill last year, introduced the bill. It is HB 4719 and it has been referred to the House Committee on Law and Justice.

EMOTIONAL SUPPORT ANIMALS. We have drafted a proposed bill to amend MCL 752.61 which makes it a misdemeanor to falsely claim that an animal is a service animal. Our bill would extend that criminal liability to people who falsely claim an animal is an emotional support animal and it would impose criminal liability to health care providers who falsely state that a person needs an emotional support animal. The Act we are seeking to amend passed unanimously in 2015 and we are hopeful that our common-sense amendments will do the same. We are discussing co-sponsorship between a Republican and Democratic Senator for introduction in the Senate

LATE FEES. This bill, which was introduced last session, would allow for late fees incurred as a result of late payment of rent to be counted as "rent" for the purposes of landlord-tenant proceedings, as well as creating a baseline under which a late fee is construed not to be a penalty and enforceable. The amount would be the greater of \$50 or 10% of the rental rate. We are working with a new potential sponsor of our bill in the House as our sponsor from last session could not run for re-election because of term limits.

LICENSING. We have drafted a proposed bill which would eliminate the requirement for a leasing agent or community manager to be a licensed real estate salesperson and which would remove the 25-mile requirement for a real estate broker's branch office being used for residential property management to have a separate license and an associate broker. We will look for a sponsor for this bill. The problem is that the Realtors oppose any change to this licensing requirement. Rep. Green (D-Macomb Co.) has drafted a bill (which has not been introduced) to create a separate rental property license to take the place of the real estate salesperson's license. The Committee opposes Rep. Green's bill because we do not support additional licensing.

BILLS OF INTEREST — All of these bills may be reviewed at
www.legislature.mi.gov

SB 62 – Sen. Hertel (D-Ingham Co.)/Lead Paint. Amends public health code by cutting in half the lead paint exposure standard. STATUS: Unchanged. In Senate Health Policy Committee. **OPPOSE**

SB 110 – Sen. Schmidt (R-Grand Traverse Co.)/Amends Anti-Rent Control Statute/Clarifies that Affordable Housing Incentives Do Not Violate. Amends Rent Control Statute to specifically authorize affordable housing incentives. Appears that perhaps some opponents of affordable housing have argued that incentives violate Michigan's Rent Control Prohibition. Any change to this statute should be monitored closely for unintended consequences. STATUS: Unchanged. In Senate Local Gov't Comm. **OPPOSE** any amendment to the Rent Control ban statute because of possible unintended consequences.

HB 4456 – Rep. Chang (D-Detroit)/Repeals Anti-Rent Control Statute. Democrat sponsored bill to completely repeal state's rent control ban. STATUS: New bill. In House Local Gov't Comm. **OPPOSE.**

PMAM is hoping that the locals' respective legislative committees

will meet in district with the Democratic co-sponsors of this bill during summer recess to explain our opposition.

SB 126 – Sen. Kowall (R-Oakland Co.)/Real Estate/Continuing Ed. Amends real estate licensure continuing education requirements. STATUS: **Became law as PA 56 of 2017.**

SB 107 – Sen. Jones (R-Eaton Co.)/Rental Inspections. Amends multi-unit housing act provisions regarding maximum time between inspections (changes max time between inspections if no violations depending on inspection methodology) and replaces current access provisions with a good faith effort provisions. STATUS: Passed the Senate and is awaiting referral and action in the House. **SUPPORT**
HB 4086 – Rep. Tedder (R-Oakland Co.)/ SB 255 – Sen. Green (R-Tuscola Co.)/Home Inspection Licensure. Amends occupational code to license home inspectors. Potentially has some application to multi-family housing. STATUS: Unchanged. In both Regulatory Reform Committees. **NEUTRAL**

HB 4434 – Rep. Neely (D-Flint) / Housing; housing development authority; requirement to offer vacant apartments to mobility-impaired tenants. STATUS: In House Local Gov't Comm. **NEUTRAL**

HB 4463 – Rep. Van Singel (R-Oceana Co.)/Landlord-Tenant/ Eviction/Allows LLC members to represent themselves in certain cases. This bill would allow single-member LLC's (or husband and wife two-member LLC's) suing for less than the small claims maximum to represent themselves without lawyers in landlord-tenant cases. STATUS: In House Law & Justice Committee. **SUPPORT**

SB 329 - Hune (Livingston)/Short Term Rentals/Ban Certain Zoning Restrictions & HB 4503 – Rep. Sheppard (R-Monroe). Amends Zoning Enabling Act to classify short-term rental (less than 28 days applies to house, 1 to 4 unit apartment or condo unit[s]) as a residential use allowable in a residential zone; exempts from special or conditional use permits; exempts from definition of a commercial use. Billing being pushed by Realtors. This would aid AirBnB and VRBO rentals. STATUS: In Sen Local Gov't & House Tourism.

HB 4100 – Rep. McCready (R-Oakland Co.)/ Regulate Stormwater Management Utilities by Local Municipalities. Bill would allow for uniform stormwater collection fees. STATUS: In House Local Government.

HB 4847 – Rep. Lucido (R-Macomb Co.)/ Rent Adjustments. Bill would codify the case law which allows a landlord of a month-to-month tenant to raise the rent upon 30 days' notice.

STATUS: In House Local Government.

HB 4872 – Rep. Byrd (D-Detroit)/ Housing Discrimination. Bill would add "military status" as a protected class which could not be discriminated against in housing and other areas. STATUS: In House Military and Veterans Affairs. **SUPPORT**

Please support the PMAM PAC! Your funds make it possible to effect change. The PMAM PAC uses our members' contributions to support legislators and candidates who work with PMAM both to pass our bills and as importantly, to stop dangerous legislation. To make a critically-important contribution in any amount – with personal funds only – please go to <http://www.pmamhq.com/pmam-pac.html> and make your contribution today!

*By Jim Kirsch, Kelly Canthorne, PMAM Lobbyist
And I. Matthew Miller, Swistak & Levine, P.C., Chair, PMAM
Legislative Committee
(mmiller@swistaklevine.com)*



Scott A. Larry

June 8, 1958 - September 10, 2017
Born in Chicago, Illinois
Resided in Arizona

Scott Allan Larry unexpectedly passed away in Phoenix, Arizona on Sunday, September 10, 2017 at the age of 59. Scott will be forever remembered by the love of his life, best friend and wife, Elaine, along with his sons Nick (Clair) and Alec, and his stepson Kevin, his sister Lynn (Neal) and niece Natalie.

Scott had a long career in construction that started with the Taubman Company in 1977. He later joined Lockwood Companies where he worked and consulted for much of his career. He made an impression early of being a man not of outward appearance but of true substance. Starting as a construction manager in 1988, Scott would ultimately step into the role of COO at Lockwood.

Scott formed his own company, DePadua Construction (named after the hospital in Chicago where he was born), and continued to excel in the major rehabilitation of apartments. DePadua thrived since its inception in 1995 completing over 65 projects and more than 7,200 units.

Scott would serve as President and later Chairman of the Michigan Housing Council, where he worked closely with MSHDA, HUD and other industry participants to resolve issues and make Michigan a better place to do business. Many residents of Michigan have affordable homes because of Scott's efforts.

Outside of his career, Scott had a great many interests. He was a Rugby player in his younger days and a "gearhead" his entire life. He was a devoted Cheesehead and shareholder of the Green Bay Packers as well as a diehard Chicago Cubs fan. An avid cycling fan and a great fan of Formula One racing, Scott attended countless races in the US and around the world. In 2015, Scott was able to fulfill a lifelong dream of owning a race car. He joined INDE Motor Sports Ranch and became part of a family of people passionate about motor sports. In recent years, Scott was living his dream - racing cars in Arizona and spending time with the woman of his dreams.

Scott touched so many through his career and his passions. He will be missed by all.

The family asks that in lieu of flowers, please make a donation to the Caneel Bay Employee Irma Relief Fund <https://www.youcaring.com/caneelbayresortemployees-942342>

2017 Continuing Education For Real Estate License Specifically for Rental Housing Providers

Thursday, October 26, 2017

9:00 AM - 4:00 PM

Kapnick Insurance

1201 Briarwood Circle

Ann Arbor, MI 48108

Topics Covered:

A. Fair Housing

B. Legal Trends

C. Legislative Issues

- a. Real Estate License
- b. Emotional Support Animals
- c. Medical Marijuana
- d. Bed Bugs
- e. Eviction Via Email
- f. Senate Bill 555, Public Act 30
- g. SB 26, Public Act 502
- h. SB 126, Public Act 56
- i. Late Fees
- j. Occupational Code

D. Lease Agreements

E. Empathic Listening

F. Case Studies

G. PMAM

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When you earn Association Bucks from participating in the Membership Drive, a benefit is added to your account profile. Amount earned will be sent in confirmation email with the coupon below.

Apply your benefit as payment when registering for events or education!

- ◆ Go to www.wa3hq.org
- ◆ Login to Member's Only.
- ◆ Click on event or education you would like to register for and a new url event portal will open
- ◆ Login into the event portal also. Hint: you only need to do this the first time and the system will remember
- ◆ To register for the event, complete registration under your company username and input yourself as an attendee. Select "Next"
- ◆ Payment option "Apply Benefit" drop down window will appear
- ◆ Select "Association Bucks" and enter amount to be used towards purchase
- ◆ Apply payment. If no balance remains, you are now ready to attend the event.
- ◆ If balance remains, choose secondary payment option to complete registration.

Washtenaw Area Apartment Association

TWENTY-FIVE DOLLARS VALUE

\$ 25

Association Bucks



HERE'S HOW IT WORKS:

- Every New Business Partner Member (Vendor) who joins: You receive \$25 cash or Association Bucks and 1 point
- Every New Property Professional Member: You receive \$25 cash or Association Bucks and 1 point for every 50 units the property professional member joins (For example: if they join 200 units - you will receive a \$100 referral fee or Association Bucks and earn 4 points)

PLUS:

- Reach 5 points and receive a \$200 bonus on top of the referral fee
- Reach 10 points and receive an ADDITIONAL \$300
- Reach 15 points and receive an ADDITIONAL \$400
- Reach 20 points and receive an ADDITIONAL \$500

RULES:

- Contest and points accumulations start immediately through 12/31/17
- You must call the office and give the name/company of who you referred to the Association. Prospective new member MUST tell WAAA who referred them when they sign up
- Any person receiving \$600 or more in referral fees/bonus will receive a 1099 at the end of the year. Bonus/Fees/ Association Bucks will be paid only after new member has paid their dues.
- Association Bucks are good for General Membership Meetings, Events, or Locally sponsored Education classes.



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Fuller Creative Services community photo session \$275 (regularly \$375). Rental Home photos sessions only \$150 (regularly \$200) per property. Order Give-away Gifts and Save \$25 on your first order over \$300 (new customers only). Contact Fuller Creative Services for more details (734) 626-7501 or fullercreativeservices@gmail.com.

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New Members to Welcome

PROPERTY PROFESSIONAL MEMBERS

Briar Cove Apartments

Kassi Scharf

650 Waymarket, Ann Arbor, MI 48103

Phone: 734-995-3300

Email: BriarCovePropertyManager@beztak.com

Sirena Properties

Michael Kaufman-Schofield

5310 Hickory Nut Lane, Dexter, MI 48130

Phone: 734-358-1142

Email: michael@michaelschofield.com

YKM Properties

Tom Wagner

633 Fifth St, Ann Arbor, MI 48103

Phone: 734-649-0190

Email: twage15@yahoo.com

BUSINESS PARTNER MEMBERS

Great Lakes Security

Travis Howell

284 Grand River Dr, Adrian, MI 49221

Phone: 517-442-5095

Email: thowell@greatlakessecurity.org

Statewide Vendor Member

N.A. Mans & Sons, Inc

Jackie Wagoner

3300 W. Jefferson, Trenton, MI 48183

Phone: 734-692-0072

Email: jwagoner@manslumber.com

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Board Of Directors

There is one (1) Property Professional positions opening up on the Washtenaw Area Apartment Association Board of Directors for 2 year tenures.

- ♦ **Commitment should be made by October 11th. Call the office for more details if you are interested in leading the Association forward.**
- ♦ 2018 Officer voting takes place at our [GMM](#)- Nov. 16, 2017.

SAVE NOVEMBER 14 DAY TO LEARN HOW TO BE AN EFFECTIVE LEADER IN THE ASSOCIATION. ANYONE INTERESTED IN LEARNING MORE ABOUT ASSOCIATIONS IS WELCOME.. SEE BELOW

Leadership Orientation Day - Nov 14

The PMAM is hosting a **FREE Leadership Orientation Day** for **November 14, 2017 from 10:00 am to 3:00 pm at the Lansing Brewery.**

This 5 hour training is designed to help anyone who is thinking about becoming a leader within their local association and anyone that is **already serving on a committee or board**, gain a greater understanding of their leadership role. It will give a sense of what to expect and how to be the best leader to move their association forward.

It is FREE leadership training.

You do NOT need the orientation class to get started. It will however help you understand where you fit in.

GIVE BACK TODAY



NEED YOU



Committee Members

The Board of Directors is putting out a call for people to serve on the working committees of the association.

Those that really need your help are:

- ☐ Education Committee
- ☐ Legislative Committee
- ☐ Marketing the Association to the community
- ☐ Membership Committee
- ☐ Program Committee

Go to the Member's Only section of [wa3hq.org](#) and put in your username and password. (Don't know your username and password?? (There is a button for that too). Click on the STAY INFORMED link and select what you are interested in. You can pick more than one. You can join a committee...even if you just have 1 hour per month. Every committee has one time things that can be done to help out. If you join a committee the chair will contact you to find a task that fits your schedule. Then you can attend the FREE Volunteer Leadership Orientation Day to learn more about it.





Get involved today and help move the association forward.

Grace Outreach of Michigan

Members are needed to help Grace Outreach of Michigan!

- ♦ There is one (1) opening on the Board of Directors for our non-profit 501C3. It is a brand new organization with the mission of helping the rental community.
- ♦ Looking for those available to help set up an apartment on October 7th and to shop for necessary items.

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- **October 11 - Membership Blitz Day** - Join other industry members to visit nonmember properties with membership information.
- **October 12 and 13, GLAStar Education and Awards.** Amazing education...see below for speakers you will learn from.
- **October 18, Ann Arbor Student Housing Fair at the Union....**get your community name in front of students
- **October 19, Reverse Trade Show** (to benefit Grace Outreach of Michigan) & Wine and Euchre Night (immediately following RTS)

See page 11 or all property professionals confirmed attending.....

- **October 24, Membership 101**, for all new members and those looking to increase their knowledge of how to get the most from your membership dollars.
- **October 26, Real Estate Continuing Ed for Property Professionals**
- **November 6 to 9, NAA Assembly of Delegates**
- **November 14, Leadership Day in Lansing** for all members interested in becoming leaders of their associations
- **November 16, Annual GMM with Greg Brown, Senior VP of Government Affairs at NAA, David Gregory, principal of Kelley Cawthorne and Jim Kirsch, PMAM Lobbyist.**
- **December 14, Director's Retreat Lunch**, open to all past presidents, current Board of Directors, Current committee members and all 2018 Elected Directors.

- **February 1 — Board Installation Casino Night**
- **February 14 and 15 — Certified Pool Operator-CPO**
- **February 21 — CAMT Starts—Interior/Exterior**
- **March 8 — General Membership Lunch at Weber's Inn**
- **March 13 thru 16 — Capitol Conference NAA**
- **March 21 and 22 — CAMT Plumbing Class**
- **April 11 and 12 — CAMT Electrical Class**
- **April 18 — Education Trade Expo and Maintenance Mania — Expanded Education Format**
- **April 25 — Membership 101**
- **May 15 — PMAM Capitol Day**
- **May 16 and 17 — CAMT HVAC**
- **May 17 — Apartment Crawl**
- **May 19 — Grace's House Party**
- **June 8 — Golf Outing at Mt. Brighton**
- **June 12 and 13 — CAMT Appliance**
- **June 13 through 16 — NAA Apartmentalize Conference in San Diego, CA**
- **July 19 — Beach Party**
- **September 20 — Pub Crawl**
- **October 4 — Ann Arbor Student Housing Fair in the Michigan League**
- **October 11 and 12—GLAStar at PMAM**
- **October 18 — Membership 101**
- **October 24 — Reverse Trade show and Wine and Euchre Night**
- **October 25 — Real Estate Continuing Education for Property Professionals**
- **November 8 — Annual General Membership Meeting**
- **November 14 thru 17 — NAA Assembly of Delegates**

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Contact Person

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October 2017

Monday	Tuesday	Wednesday	Thursday	Friday
2	3	4	5	6 Grace Outreach Donation Collection Day 7 Grace Outreach Donation Delivery Day
9	10 Membership Committee Legislative Committee Program Committee	11	12 GLAStar Conference Education Committee BOD Meeting	13 GLAStar Awards
16	17	18 <u>Ann Arbor</u> <u>Student Housing Fair</u>	19 Reverse Trade Show & Wine and Euchre	20
23	24 PMAM Legislative PMAM BOD Meeting Membership 101	25	26 <u>Real Estate</u> <u>Continuing</u> <u>Education</u>	27
30	31			

NEW TEXT UPDATES

Pull the reminders out of the mess of emails in your in-box!

Stay up to date by signing up.

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Standard rates apply.



2017 GLAStar Education Conference & Awards

Thursday & Friday, October 12-13, 2017
Kellogg Center, East Lansing

Featuring National Speakers:

Ercell Charles
Alexandra Jackiw
Steve Ockerbloom
Russ Webb
Don Willard
Chris King-Dye
And Keynote Speaker
Jon Petz



To Reserve Your Tickets:
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One Day Workshop **\$129**
Two Day Workshop **\$149**
Awards Dinner **\$75**
(per person)
Non-Members add **\$30**

Attend both days and earn
9 Continuing Education Credits!



Reverse Trade Show

In support of Grace Outreach of Michigan



October 19, 2017

3:30-5:00 p.m.

***Inside the All About
Furniture Showroom***

**Suppliers' chance to speak
with key decision makers
from local property
professionals**

**\$200 Supplier entry fee per person -
must stay together**

Suppliers: Rotate between stations.

**Everyone: Ask those burning
industry questions**

Property Professionals:

**We need only 1.5 hours of
your time**

**Decision Makers will be presented with
the products and cost-effective services
available today!**

***All proceeds go to our
501-C3 Charity and are
100% tax deductible***

**Register
HERE**

Free Wine & Euchre Night
October 19, 2017
**Immediately following the
Reverse Trade Show**

At: All About Furniture-
5301 Jackson Rd, Ann Arbor

Watch this instructional video

Or

**Join us for simple lessons prior to the
tournament.**

**Euchre lessons from 5:30 to 6:00
Tournament starts at 6:00**



Confirmed Key Decision Makers

American Campus Communities

Tara Cabble, Manager

Campus Management

Chris Heaton, Owner

Clark Properties

Tom Clark, Owner

Concord Management

Lisa Reed, Multisite Manager

Continental Management

Robert Carson and Tony Martin, Senior Facilities Manager

Hayman Company

Christy Rose-Scott, Property Manager at Hamptons of Cloverlane

Matt Statzer, Maintenance Supervisor at Pines of Cloverlane

Kristen Diamond, Senior Regional Director

KMG Prestige

Stephanie Canada and Arnette Hollerway

Legacy Inc.

Paula Rote-Tigani, Regional Manager

Marquette Management

LeAnn Connin, Regional Manager

Michigan Commercial Realty

Bob Andrus, Owner

Michigan Management

Jeff Scott, Owner

Monarch Investment

Nikki Moodt, Regional Manager

Oxford Property Management

Kim Thompson and Commercial Portfolio Manager- Mike VanPatten

Wessinger Properties

Nick Else, Owner

Wilson White Company

Jamie Schmunk, Owner

More coming soon...